

Lewis Farms 2021 EOI - Submission Requirements

The following form was provided as part of the Expression of Interest package. Participants were asked to respond to the following questions in their response.

1. **Participant Profile:**
 - Correct legal name of the participant
 - Location of the participant's head office and service centres
 - Is this submission being submitted by a team of two or more entities, whether a partnership, a joint venture, consortium, or other collective approach? Which will be considered the "Prime Participant"?
2. **Participant Contact for Questions/Clarifications if required.**
 - Contact Name
 - Position Title
 - Address
 - Telephone Number
 - Email Address
3. **Questionnaire:**
 - 3.1 The City is interested in your responses to the following questions. Answers received will assist the City in delivering the project more effectively. In addition, the City may use the answers received in the development of potential future sourcing events. The questions included should be seen as illustrative as the City is interested in receiving all feedback and input regarding the Project.

Background
 - 3.2 Please discuss your organization's experience with this asset class (i.e. recreation facilities).
 - 3.3 Please discuss your organization's experience with or interest in Design Build Finance Operate Maintain (DBFOM) delivery models, particularly as it relates to this asset class.
Delivery Model and Scope
 - 3.4 What component(s) of the delivery model are of most interest to your organization?
 - a. Build
 - b. Finance
 - c. Operate (facility)
 - d. Operate (programming)
 - e. Maintain (lifecycle)

Attachment 3

- 3.5 What component(s) of the project (e.g. full project, park, operations yard, arena, aquatics facility, fitness/gymnasium, library, school) and program are of most interest to your organization?
- 3.6 Are there innovative delivery models you would be interested in pursuing?

Please answer all following questions in relation to your expressed interest in delivery types and project components.

Financing and Funding

- 3.7 Would you anticipate being able to obtain financing and/or funding for this project?
- a. Yes/No
- 3.8 What are some of the anticipated methods through which the project could be financed or funded for both construction and operations?
- a. Philanthropy
b. Grants
c. Private financing
d. Other
- 3.9 Would you require any help from the City with regards to financing or funding?
- a. For capital - Yes/No
b. For operating - Yes/No

Project Considerations

- 3.10 Given the approved design, how much flexibility, if any, regarding redesign would you foresee needing to participate?
- 3.11 Do you see any challenges in meeting the City's policies listed in the "Relevant Policy Consideration" section?
- a. Yes/No
- 3.12 If Yes, what changes would need to be made in order for you to meet the requirements?
- 3.13 Please discuss how you would envision collaborating with partners. Please discuss any prior experience working in this capacity.
- 3.14 Are there any other challenges that you would like to address?

Innovation

- 3.15 What efficiencies would you believe you are able to bring to this facility in order to achieve the goals of the program while maintaining a cost-effective revenue stream for the lifetime of the facility? Are these efficiencies contingent on certain assumptions, restrictions, or policies?
- 316 Are there any other innovations you would like to address?

Please attach any additional information as required.