

February 23, 2018

Correspondence #ETS-5476-0218

Edmonton Transit Systems  
 Row Building, 13310-50A Street  
 Edmonton, Alberta, Canada, T5A 4P6

Attention: Alan Baird

Subject: Nextfare Central System Support Change Proposal Renewal 2018-2022

Reference: Edmonton WK Outline Agreement #D98897, Change Order Number One

Cubic Transportation Systems, Inc. (Cubic) is pleased to provide this Change Proposal as requested to extend the referenced current Edmonton Transit's (ETS) Nextfare Fare Collection Central Computer System Support Agreement for the Light Rail Transit (LRT) Systems in accordance with the attached 'Edmonton Transit System Central System Support Proposal' Scope of Work for the firm fixed US prices as reflected in the following Price Table:

Price Table		US \$
<b>BASE Support</b>		
Jan 2018-Dec 2018	Nextfare Central Systems Support	\$151,063
Jan 2019-Dec 2019	Nextfare Central Systems Support	\$158,649
<b>OPTIONS</b>		
Jan 2020-Dec 2020	Nextfare Central Systems Support	\$166,494
Jan 2021-Dec 2021	Nextfare Central Systems Support	\$174,907
Jan 2022-Dec 2022	Nextfare Central Systems Support	\$186,630
Third Party Support - Jan 2018-Dec 2018		\$47,333
Third Party Support - Jan 2019-Dec 2019		\$49,710
Third Party Support - Jan 2020-Dec 2020		\$52,167
Third Party Support - Jan 2021-Dec 2021		\$54,804
Third Party Support - Jan 2022-Dec 2022		\$57,537

All prices are US Dollars exclusive of all taxes and duties and may be considered valid for award until March 30, 2018. This proposal is based upon the attached revised Scope of Work and assumes either a Change Order will be issued to the existing Agreement #D928897 or a mutually agreeable contract will be negotiated with substantially the same terms and conditions as the Referenced current agreement. Payment terms will also remain unchanged, yearly in advance.



Should you have any questions or desire additional information, please feel free to contact the undersigned at telephone 931-454-1506; email [susan.tuder@cubic.com](mailto:susan.tuder@cubic.com), or John Wisner at [john.wisner@cubic.com](mailto:john.wisner@cubic.com), telephone 858-614-4474.

Kindest Regards,

A handwritten signature in blue ink that reads "Susan E. Tuder".

Susan E. Tuder  
Sr. Manager, Contracts  
Cubic Transportations Systems, Inc.

Attachment: Edmonton Transit System Central System Support Proposal, May 1, 2017