



Urban and touristic cable cars

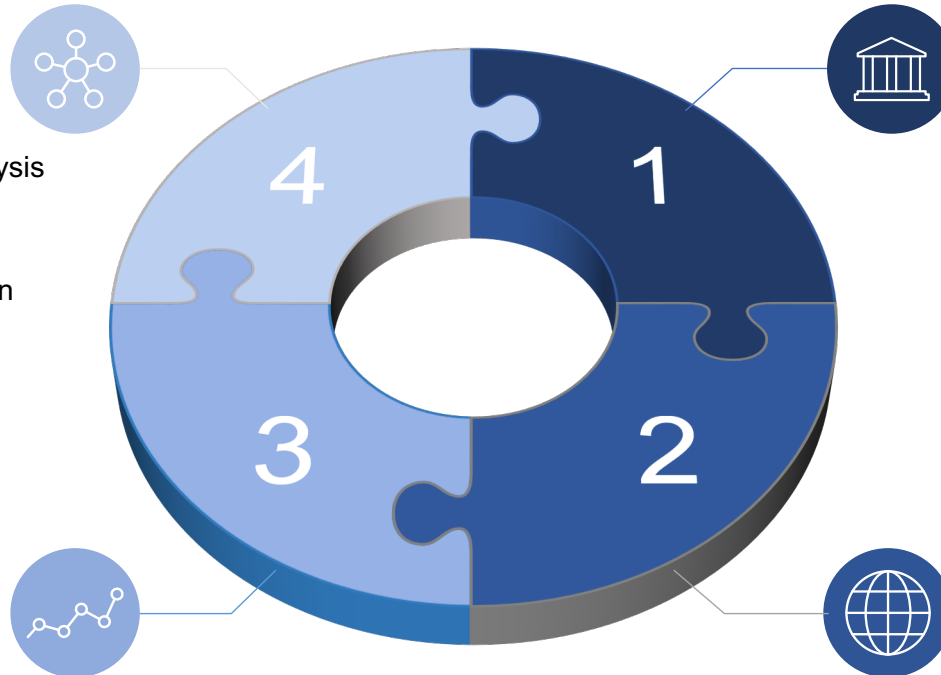
August 2022

Functionality

- Collaborative partnership
- Investment of money and resources after a thorough analysis and confirmation of viability
- Necessitates a strong and competent partner in the location
- Requires a substantial stake of typically 20-49%, plus representation in the board of directors

Motivation

- Long term strategy of minimum ten years
- Offer of corporate financing know-how to the management
- Introduction of best practice experience to all FUNIS cable car companies for controlling, benchmarking, marketing and financing



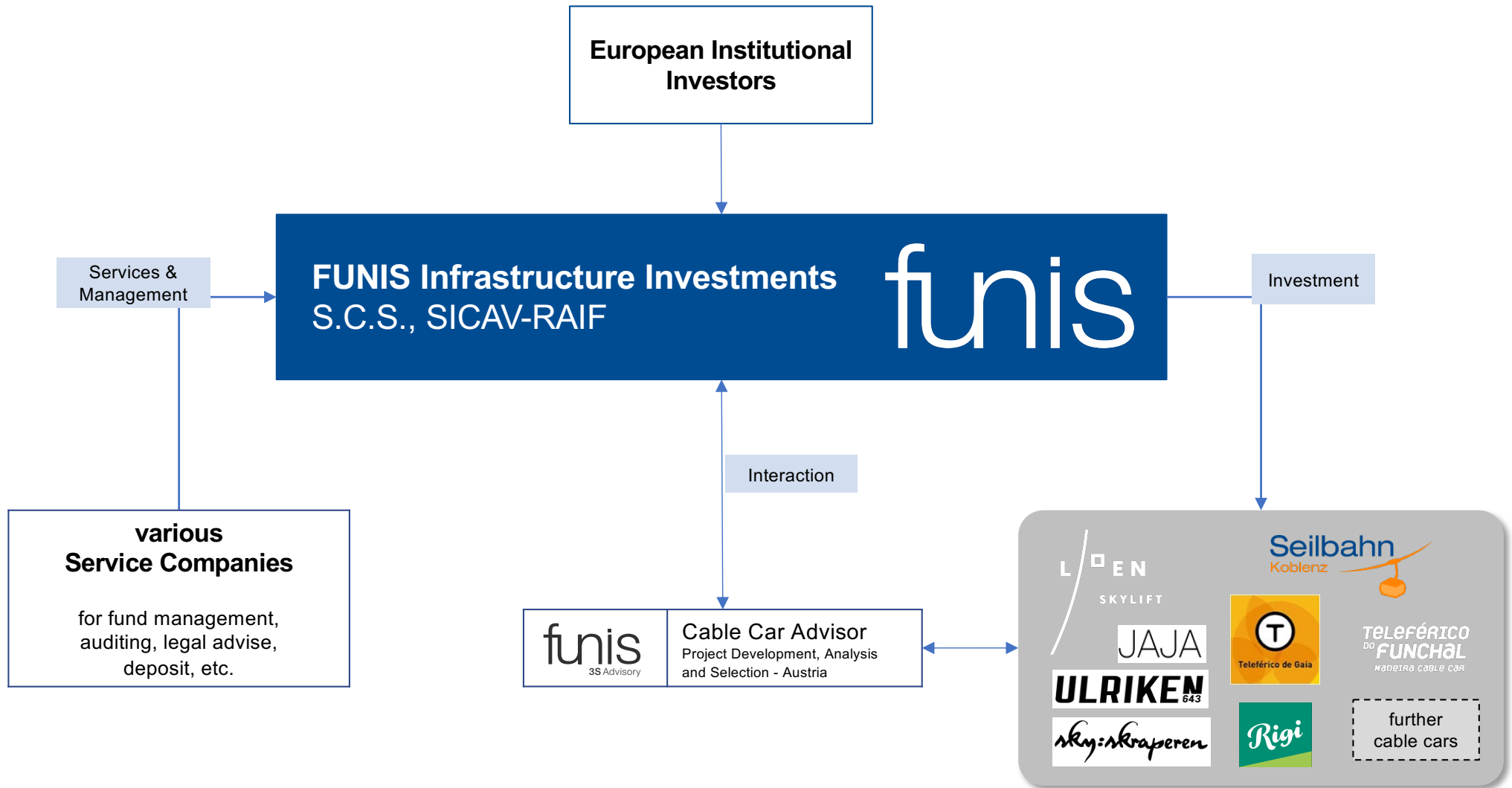
What is?

- FUNIS Infrastructure Investments is a medium sized investment fund for cable cars in touristic and urban environments
- Provides financing and management support to cable car companies in Europe and North America

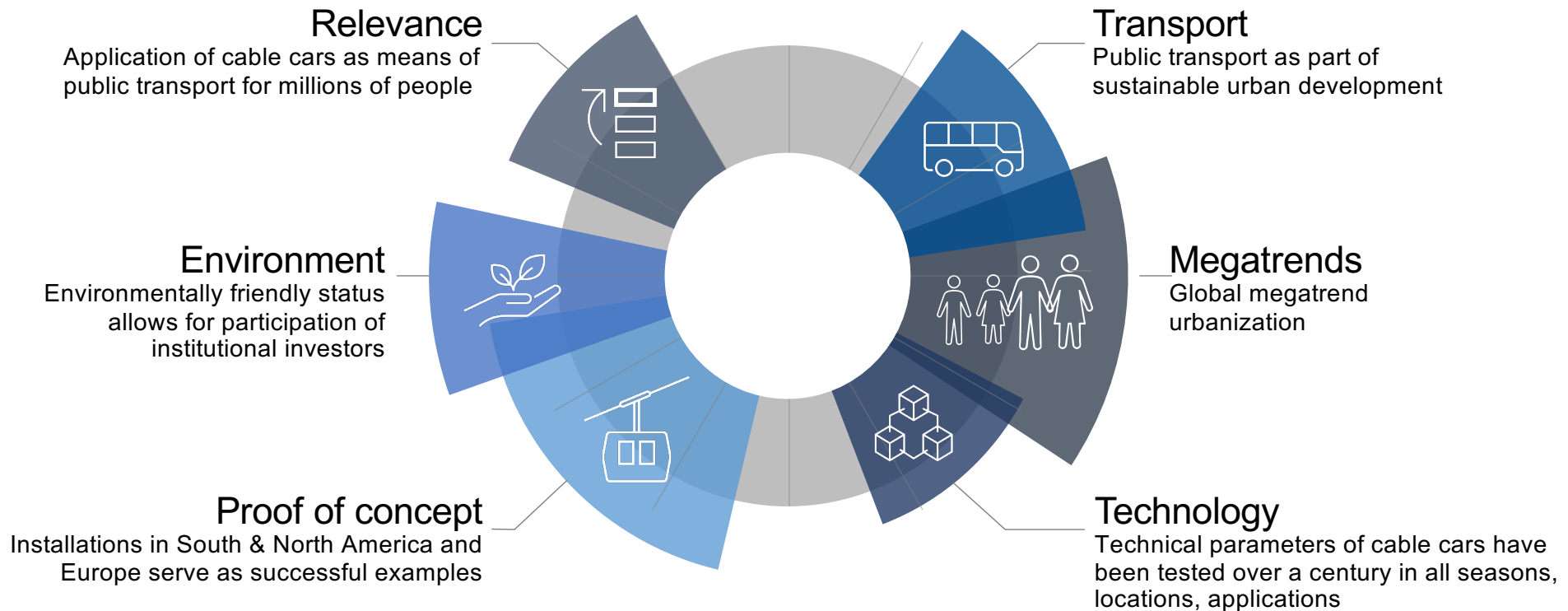
Representation

- Team combines financing and ropeway know-how and interacts with each cable car company
- A specialized team of fund experts interacts with institutional investors within FUNIS

FUNIS – Structure chart



FUNIS' perspective on the infrastructure sector



Local developments in the infrastructure sector



Legal framework

Germany implemented a law for the financing of public transport and treats cable cars equally to subways, busses or trams.



Administrative Guidance

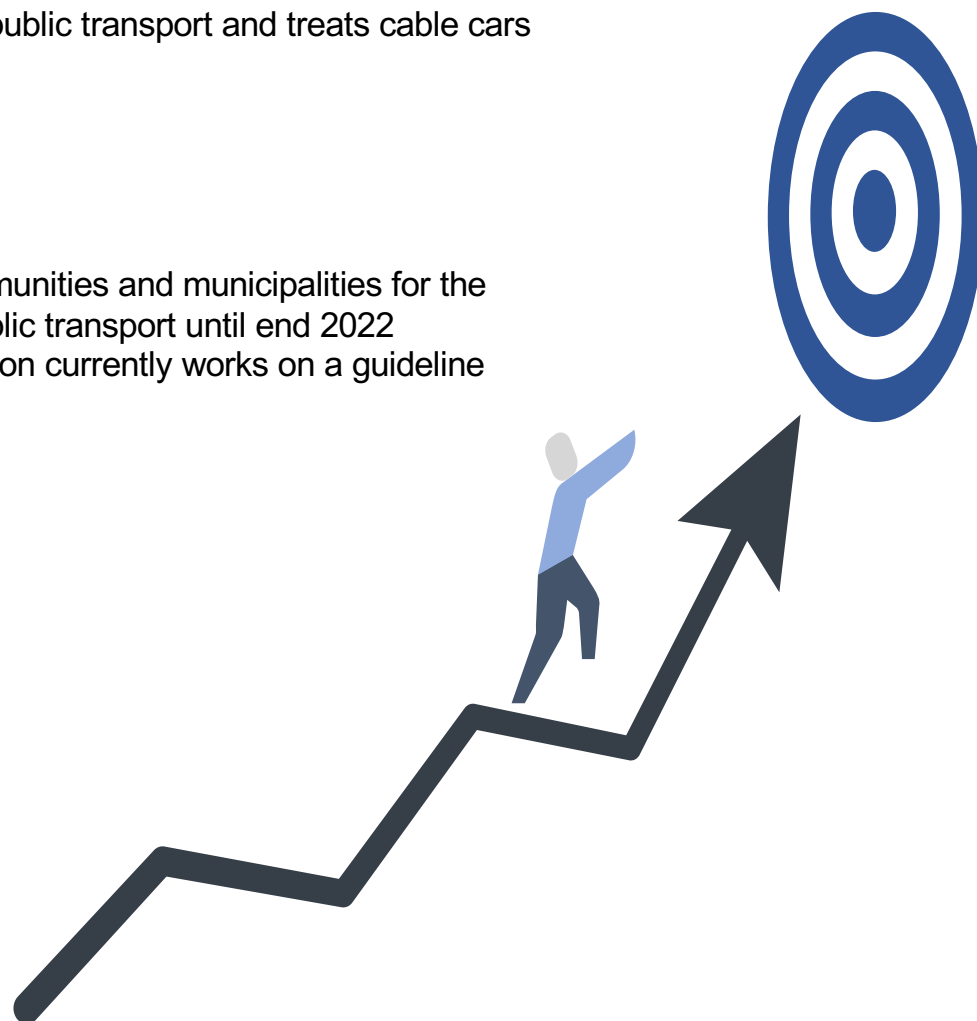
Work in progress - Guideline for all German communities and municipalities for the specific application of cable cars as means of public transport until end 2022
The Federal Ministry for Transport and Digitalization currently works on a guideline covering

- legal framework
- approval process
- financing
- rights of way
- public participation
- servicing and operation
- capacity, and more ...

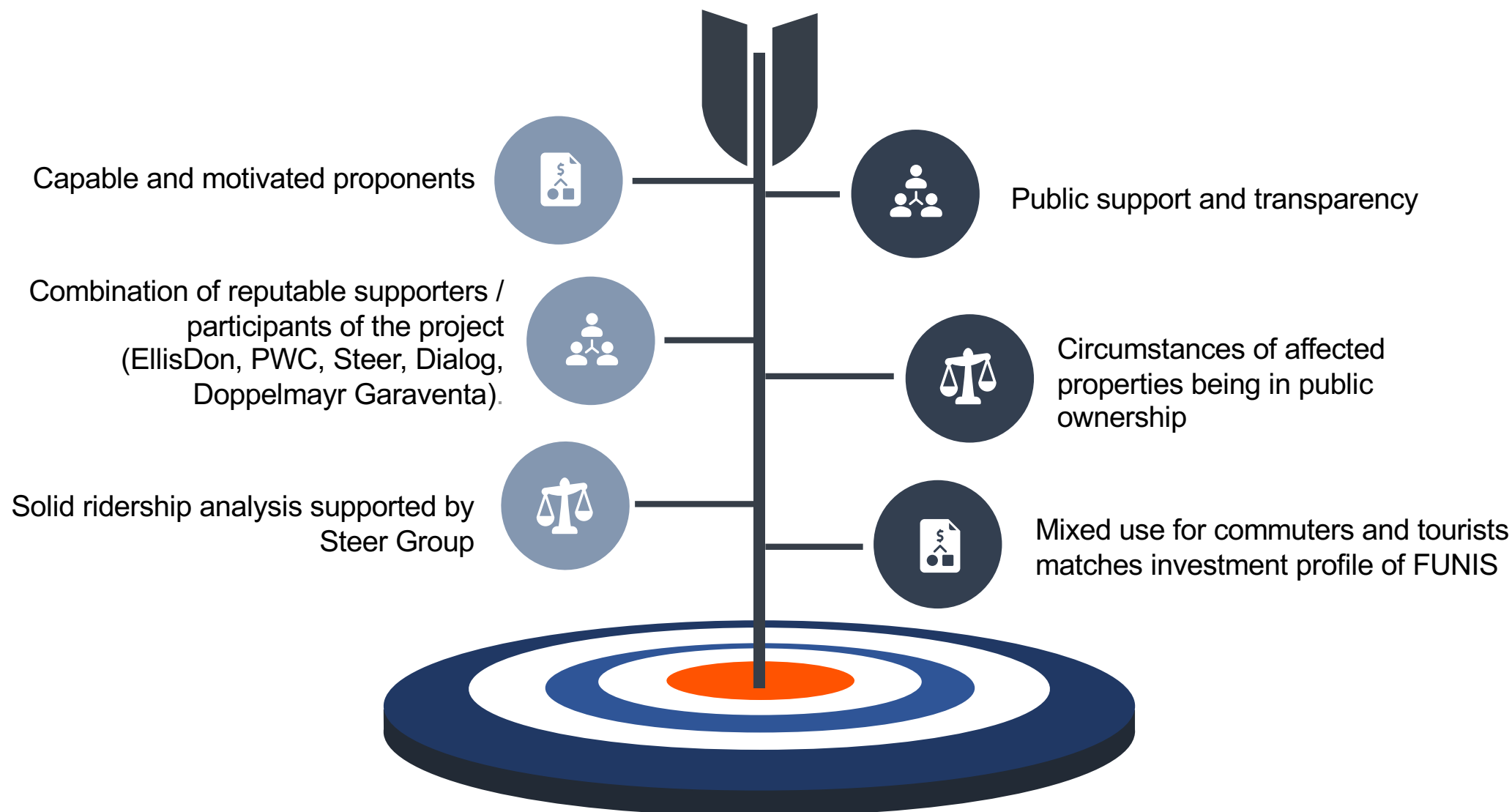


Investments

FUNIS owns several reference installations in German/European cities



The Prairie Sky Gondola project & FUNIS



Investments of the FUNIS Investment Fund





Foto: Henry Tornow - Schönes Koblenz

