

## Edmonton Police Service Non-Competitive Procurement Agreements

Contract Number	Contract Value (Incl GST)	Description	Vendor Name	Comments
P950259	\$468,180.17	Third Data Centre Cisco Network Gear & 1 Year Support	TELUS COMMUNICATIONS INC	<p>The IT Infrastructure Section requires certain Cisco network hardware and support services for a third data centre. The EPS contracted with TELUS for the required products and services by relying on the Government of Alberta (GOA) standing offer with TELUS (C400). Under this arrangement, the GoA named EPS as an "Approved Organization" which gives EPS the privilege of using the standing offer to sole source the required products.</p> <p>By using this procurement method, the EPS benefited from better pricing and terms as negotiated between GoA and TELUS.</p>
P950264	\$461,281.23	Network Devices for Switch Lifecycle	TELUS COMMUNICATIONS INC	<p>Also relating to the EPS third data centre, the EPS IT Infrastructure Section purchased certain Cisco hardware and support products by relying on GOA standing offer with TELUS. The GoA contract C400 gives EPS the privilege of using the standing offer to sole source the required products.</p> <p>By using this procurement method, the EPS benefited from better pricing and terms as negotiated between GoA and TELUS.</p>

**Attachment 1**

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D600083	\$259,540.85	Information Services Annual Fee	EPCOR	<p>The Criminal Investigations Division requires the information services of EPCOR. As the sole utilities provider for the City of Edmonton, EPCOR is the only vendor who can provide EPS with the necessary information services. EPCOR provides information on a high-priority level of services, in part, to assist the EPS with investigations.</p> <p>The EPS previously contracted for the services on an annual basis. After review of the existing EPCOR Information Services Contract, the EPS determined that it was paying for services that exceeded its requirements. EPS successfully negotiated a new 5-year contract that reduces the annual cost by approximately 40%. The new contract also reduces the administrative requirements. The original year-to-year contract was for \$83,500(+GST)/annually, and the new 5-year contract saves the EPS approximately \$176,000.</p>
D600084	\$498,750.00	Body Armor – Miscellaneous	CENTRAL LAKE ARMOR EXPRESS INC	<p>The Materials Management Branch requires a short-term contract with the vendor to continue the supply of body armor and related products to support EPS operational needs. This short-term continuation of the existing 10-year contract, which expired in January 2021, will help to avoid any disruption in the supply of police personal protective and safety equipment. The EPS is currently developing a competitive procurement for a long-term contract that can meet today's standards and new requirements of law enforcement, officer's safety, occupational health &amp; safety, and operational needs. A working group lead by the Corp Sergeant Major and Procurement &amp; Contract Services is in progress to advance a</p>

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				<p>rigorous competitive process that is capable of articulating EPS technical, operational, and commercial requirements. The EPS intends to conduct an open competition and invite strong proposals from qualified vendors by the end of 2022.</p>
D600079	\$312,270.00	Predictive Modeling Solution	DARKHORSE ANALYTICS INC	<p>The Information Management and Analytics &amp; Intelligence Division requires to procure licenses from Darkhorse Analytics Inc. to continue accessing the vendor’s policing deployment tool/technology. Continuing to utilize the vendor’s technology helps EPS to achieve technical efficiency and cost effectiveness by avoiding the risks of incompatibility or interoperability if a different technology were to be introduced. Using this technology will allow the EPS to meet the timeline to operationalize the deployment plan in Q2, 2022.</p> <p>The vendor’s tool is designed to inform EPS of the most efficient way to allocate resources to meet the varying volume and complexity of calls for service and ensure equitable assignment of workload across patrol divisions and sectors to improve the safety services to the public. The result will be to provide an equitable level of service to all areas of the community and provide an operational foundation for service delivery.</p> <p>The technology was developed by Darkhorse and was configured to ingest and apply EPS CAD data. The technology and its application were used as a pilot project in the latter half of 2021 to inform changes to EPS Patrol deployment practice. As Darkhorse Analytics</p>

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				<p>Inc, developed this technology, they own the intellectual property. No other supplier could utilize the tool or replicate the technology.</p> <p>The EPS conducted the pilot project using the vendor’s tool in 2021 and identified that the vendor’s technology could support and inform EPS Patrol Deployment requirements. Results of the pilot are being operationalized in Q2, 2022. Monthly evaluation and quarterly reporting will also inform ongoing refinement of the deployment strategy in support of optimized efficiencies and maximized effectiveness of our Patrol resources. EPS negotiated a 2-year contract to give EPS commercial flexibility and to account for the changing operational needs and technology. If a longer-term contract is necessary, the EPS will seek appropriate review and approval.</p>
P950234	\$664,054.52	Annual Software Maintenance	INTERGRAPH CANADA LTD	The EPS requires an Annual Maintenance renewal for Hexagon software. dated April 26, 2012 and Terms and Conditions update SGITR10 012015-CEDM applies. - Perpetual approval given by CSC June 4, 2001.
P950224	\$264,600.00	Additional Licenses as per quote	INTERGRAPH CANADA LTD	The Architecture & Solutions Branch requires additional licenses for the software used in the 911 call center. The vendor maintains proprietary rights to the software and is the only provider of maintenance and support.