

Annual Delegation of Authority

May 3, 2024 Executive Committee

Financial and Corporate Services **FCS02345**

Overview of the Terminology

	Definition
Competitive Procurement	 Preferred and most used procurement method All suppliers have an equal chance to bid for an opportunity Notification is posted in multiple locations All compliant bids are reviewed by a formal evaluation committee using a consistent and predetermined evaluation process The competitive process typically leads to one of the following: standing arrangements pre-qualified lists contracts
Non-Competitive Procurement	 Used for low value purchases or in exceptional circumstances Suppliers do not compete or compete in a limited competition the option to enter into a Contract with the City

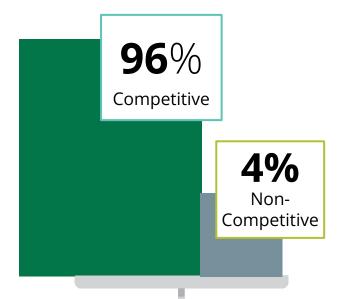
Procurement Summary - By Volume

In 2023, **88%** of procurement contract volume was through **competitive process**

289
Procurement
Contracts

88% Competitive **12**% Non-Competitive

Procurement Summary - By Value



In 2023, **95%** of procurement contract value was through **competitive process**

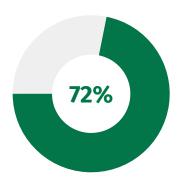
\$2.29 Billion:

- Competitive \$2.19 billion
- Non-Competitive \$98 million

Local Procurement Edmonton

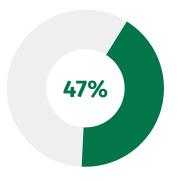
Local Procurement - By Volume

→ any supplier with a business address containing a postal code in the capital region



Competitive

72% of competitive procurements are awarded to local suppliers in 2023



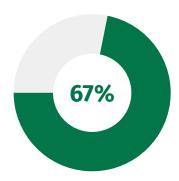
Non Competitive

47% of non competitive procurements are awarded to local suppliers in 2023



Local Procurement - By Value

→ any supplier with a business address containing a postal code in the capital region



Competitive

67% of competitive procurements are awarded to local suppliers in 2023 based on value



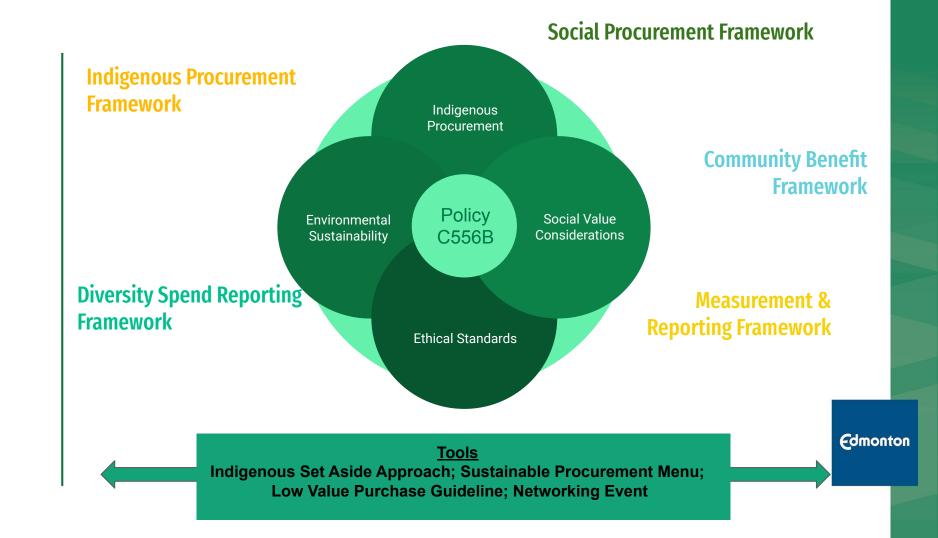
Non Competitive

75% of non competitive procurements are awarded to local suppliers in 2023 based on value



^{*}Procurements Over \$250,000

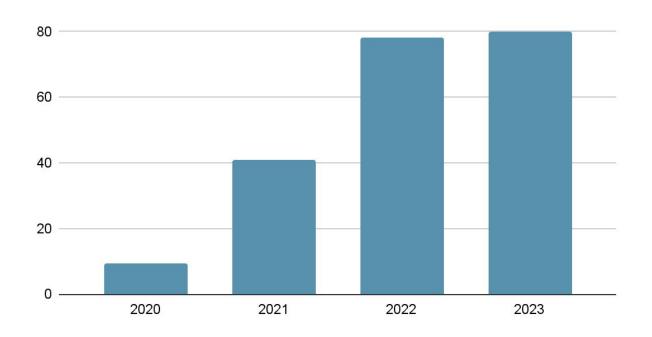
Sustainable Procurement Edmonton



Sustainable Procurement In Action



Procurements Including Sustainable Criteria (%)





Communication and Outreach

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Industry Organizations



- Alberta Roadbuilders & Heavy Construction Association (ARCHA)
- Edmonton Construction Association (ECA)
- Consulting Engineers of Alberta (CEA)
- Consulting Architects of Alberta (CAA)
- Chambers of Commerce
- Business Link

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Indigenous and Community Organizations



- Aksis
- Building Trades of Alberta
- End Poverty Edmonton
- Enoch Cree Nation
- Metis Nation of Alberta
- Papaschase 1st Nation
- Confederacy of Treaty 6
 Territories
- Canadian Council for Aboriginal Business (CCAB)
- Norquest College Indigenous Construction Career College

Conferences, seminars, interviews or roundtable discussions



- Edmonton Construction
 Association Hub of Construction
- Canadian Collaboration for Sustainable Procurement
- MaRS Public Procurement Coalition
- Inclusive Entrepreneurial Ecosystem Roundtable
- Indigenous Entrepreneur Roundtable
- Buy Social MarketPlace Impact
- Supplier Diversity Alliance Canada

Thoughts from Buy Social Canada:

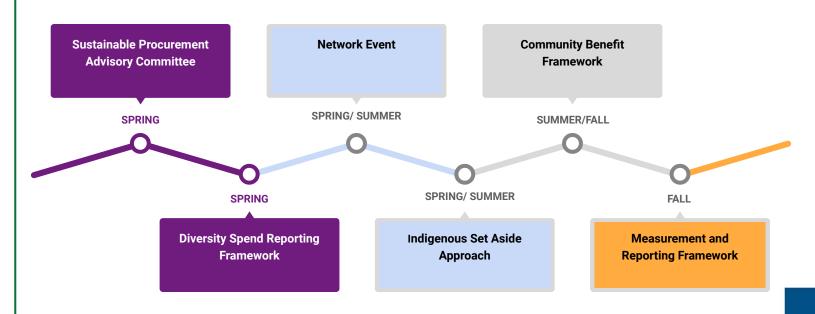
The City has engaged Buy Social Canada to support the implementation of the Sustainable Procurement Policy tools and approaches.

- Buy Social Canada is a social enterprise that believes that procurement is more than an economic transaction, it contributes to community, social and economic goals.
- By building relationships between social suppliers and purchasers, Buy Social Canada is leading the movement for community capital creators across the country.
- How is City of Edmonton faring?
- National landscape
- Successes





Next Steps



Thank you