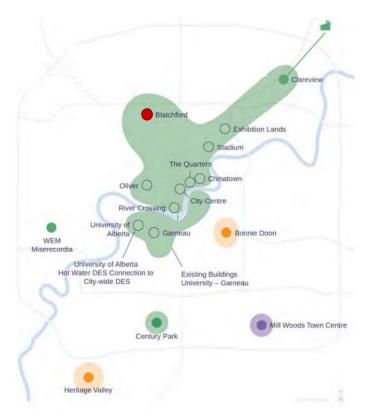
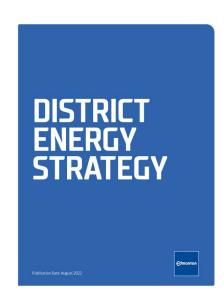


Renewable and Resilient Community Energy Systems





Vision: a city-wide, low-carbon district energy network.



Blatchford Renewable Energy Utility - Operations

- Fifth year of utility operation
- Expansion of Energy Centre #1
- Growth of distribution piping network
- Continuing focus on operational reliability
- Planning and delivery of utility connections in parallel with land development and construction activities on site





Annual Business Plan 2024 to 2027 - Strategy

- Masterplan update based on land development, sales and construction activities
- Adjustments of number and location of future Energy Centres
- Feasibility study to extend utility service





Financial Update

		2023	2029	2031	2052	2066	
Financial Indicators	Target	Actuals	Forecast				
Net Income (\$ millions)	Positive	(1.9)	0.0	0.8	1.5	3.7	
Cash Position (\$ millions)	Positive	(16.4)	(29.6)	(29.0)	0.6	1.0	
Debt to Net Assets Ratio (%)	50% to 70%	82%	87%	81%	88%	69%	

- Required \$93 million non-refundable cash infusion
- Utility rates comparable to Business-As-Usual (BAU)
- Key financial indicators:
 - 2029 Net Income is break-even
 - 2052 Cash position is positive
 - Bridge financing from City (\$16.4 million 2023)
 - 2066 Debt to Net Assets ratio between 50%-70%



Progression to Financial Sustainability

		2030	2035	2040	2045	2050	2055	2060	2066		
Financial Indicators	Target	Forecast									
Net Income (\$ millions)	Positive	0.4	0.0	3.3	2.6	2.0	2.3	1.0	3.7		
Cash Position (\$ millions)	Positive	(29.5)	(31.0)	(25.6)	(17.2)	(4.1)	11.3	0.9	1.0		
Debt to Net Assets Ratio (%)	50% to 70%	87%	83%	81%	79%	87%	92%	82%	69%		

- Key financial trends include:
 - Improved cash position starting after 2035
 - Improved Debt to Net Assets ratio from 2030 to 2045
 - Increase in Debt to Net Assets ratio after 2045
 - Improved Debt to Net Assets ratio after 2055



Required Non-Refundable Cash Infusion

- Financial sustainability contingent on non-refundable cash infusion of \$69 million secured by 2028
 - Previously \$93 million; \$23.7 million grant secured
 - Aligns with major capital investment decision point
 - Current energy centre is forecasted to satisfy expected energy load requirements until 2027
 - Future capital investment will only proceed at the speed supported by operational requirements



Utility Rates Based on Business-As-Usual (BAU)

- Current utility rates continue to be below BAU and have historically been below BAU since the inception of the Utility
 - Below BAU by a historical average of 6.6%
- Currently, no immediate need to change the definition of BAU
 - May need to revisit in the future to:
 - Address operational and funding opportunities
 - Better support long-term financial sustainability



Utility Fiscal Policy Update

 Reflects a more holistic approach in evaluating financial indicators to ensure more strategic financial decision making

- Incorporate lessons learned based on the current financial and regulatory environment
 - Add Debt Service Coverage Ratio
 - Language updates and changes



Next Steps

- Recommend proposed Utility Fiscal Policy Update to City Council for approval
- Annual Budget and 2025 Utility Rate Filing will be presented to Utility Committee in Q4 2024



Thank you.

