## Refined Costing: Contracted Service Model

The following represents the average cost provided by multiple proponents as negotiation with a successful proponent would be subject to Council approval to proceed with procurement.

|  | Options |  |  |
| :--- | :--- | :--- | :--- |
| OPERATING | $\mathbf{2}$ | $\mathbf{4}$ | $\mathbf{7}$ |
| Refined Costing: Bidder Average | $\$ 5,366,000$ | $\$ 7,015,000$ | $\$ 10,119,000$ |
| Contract Manager | $\$ 115,000$ | $\$ 115,000$ | $\$ 115,000$ |
| Communications \& Marketing | $\$ 100,000$ | $\$ 150,000$ | $\$ 150,000$ |
| TOTAL ANNUAL OPERATING | $\$ 5,581,000$ | $\$ 7,280,000$ | $\$ 10,384,000$ |
| FTEs | 1 | 1 | 1 |
| Service Hours | 1,631 | 2,069 | 3,074 |
| Cost per ride | $\$ 12.50$ | $\$ 13.28$ | $\$ 14.96$ |
|  |  |  |  |
| Preliminary Estimates (Nov 2019) |  | $\$ 6,693,000$ | $\$ 10,267,000$ |
| Annual Operating Cost | $\$ 5,194,000$ | 1 | $\mathbf{1}$ |
| FTEs | $\mathbf{1}$ | 1,914 | 77 |
| Service Hours | 1,491 | 50 |  |
| Vehicles | 39 |  |  |

