

## Delegation of Authority Semi-Annual Report Details of Non-Competitive Procurement Agreements Greater than \$75,000 (January 1, 2020 to June 30, 2020)

### Details of Non-Competitive Procurement Agreements Greater than \$75,000

Contract Date	Agreement Number	Contract Description	Agreement Value (\$CAD)	Supplier	Local or Greater Edmonton Area Supplier	Award Type	Award Justification	Trade Agreement Exemption Reason*
<b>Citizen Services</b>								
4/20/2020	CW2262685	City Wide Street Outreach Program	\$476,379	Boyle Street Community Services	Yes	Non-Competitive Sole Source	Sole source justified as Boyle Street Community Services was the only service provider with experiences, skillset, and network to effectively deliver the City Wide Outreach Program in the wake of the COVID-19 emergency.	E
3/25/2020	CW2260928	Emergency Security Services at Edmonton Expo Centre	\$400,000	Paladin Security Group Ltd.	No	Non-Competitive Single Source	Single source justified as Paladin Security Group was a supplier capable of quickly providing security services required at the Edmonton Expo Centre in response to the COVID-19 Emergency.	E
1/1/2020	CW2252632	Triathlon Programs	\$144,000	The Society of the Edmonton Triathlon Academy	Yes	Non-Competitive Sole Source	Sole source justified as The Society of the Edmonton Triathlon Academy was a public body/non-profit organization.	B
3/1/2020	CW2264793	Subscription - Digital	\$135,000	Stratacache Canada Inc	No	Non-Competitive Sole Source	Sole Source justified as s Stratacache Canada was the sole	F

Attachment 2

		Marketing Technology	supplier for the Digital Marketing Technology subscription.					
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5/29/2020	CW2265102	AFFRCS Dispatch SUMS Updates and Security Server	\$133,244	Harris Canada Systems Inc	No	Non-Competitive Sole Source	Sole source justified as Harris Canada was the sole supplier of the Security Server and Dispatch Updates used by the City.	F
2/7/2020	CW2257088	Nutrition Services	\$125,000	Revive Wellness Inc	Yes	Non-Competitive Single Source	Single source justified as a trade agreement exception due to the services being awarded to a health services supplier.	D
4/1/2020	CW2262264	2026 FIFA World Cup Business Case	\$120,230	Organisports Consultants Inc.	No	Non-Competitive Single Source	Single source justified based on Orangisports Consultant's expertise and understanding of the City's business requirements.	F
3/20/2020	CW2260782	Pandemic Emergency Support Consulting Services	\$94,500	Tatobler Consulting Inc	No	Non-Competitive Single Source	Single source justified as Tatobler Consulting was a supplier capable of quickly providing consulting services required in response to the COVID-19 Emergency.	E
3/18/2020	CW2260536	Nocospray Disinfection System	\$85,600	AMG Medical	No	Non-Competitive Single Source	Single source justified as AMG Medical was a supplier capable of quickly providing disinfection systems required in response to the COVID-19 Emergency.	E
Total Citizen Services Contracts (9)			\$1,713,953					

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<b>City Operations</b>								
1/2/2020	CW2263966	Manage and Operate Waste Sorting Services	\$17,266,667	Quality One Training & Support Inc	Yes	Non-Competitive Single Source	Single source justified as Quality One Training & Support is a non-profit, local organization capable of providing waste sorting services for the City.	B
5/25/2020	CW2265584	Hosting of Transit Fare Product Online Stores	\$674,974	Shopify Inc.	No	Non-Competitive Single Source	Single source justified as Shopify was capable of quickly providing the ETS payment processing application services after the original supplier terminated their support.	E
4/20/2020	CW2260744	Catenary Unit Maintenance Fort Edmonton Park	\$500,000	EPCOR Technologies Inc.	Yes	Non-Competitive Sole Source	Sole source justified as EPCOR is a public/government body being a subsidiary of the City.	B
4/27/2020	CW2263432	Cold Air Snow Blower Rail Unit	\$445,450	RPM Tech	No	Non-Competitive Single Source	Single Source justified as RPM Tech was the single supplier capable of quickly providing the Snow Blower Rail Unit during the COVID-19 Emergency.	E
4/1/2020	CW2261182	Accela Right of Way Management	\$385,555	Accela Inc.	No	Non-Competitive Sole Source	Sole source justified as Accela was the sole supplier of the Right of Way Management software.	F
2/20/2020	CW2259636	Supply of Port Services	\$193,565	Hurricane Electric Internet	No	Non-Competitive Sole Source	Sole source justified as Hurricane Electric Internet was a sole supplier of Port Services for ETS.	F

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6/1/2020	CW2242682	Noise Monitoring Services	\$166,875	Gannett Fleming Canada ULC	No	Non-Competitive Sole Source	Sole source justified as Gannett Fleming was the sole supplier of noise monitoring products and services.	F
1/6/2020	CW2252329	Siemens Switch Machines	\$139,662	Siemens Mobility Limited	No	Non-Competitive Single Source	Single Source justified as Siemens Mobility was a supplier capable of providing the Switch Machines used by the City.	A

Total City Operations Contracts (8) \$19,772,747

#### Employee Services

4/4/2020	CW2260047	LinkedIn - Talent Acquisition	\$172,368	LinkedIn Corporation	No	Non-Competitive Single Source	Single source justified as the City relies heavily on LinkedIn licenses to perform job advertising and recruitment.	H
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Total Employee Services Contracts (1) \$172,368

#### Financial and Corporate Services

4/17/2020	CW2262582	Emergency - 3PLY and KN95 Facemasks	\$1,735,000	Vallen Canada Inc	Yes	Non-Competitive Single Source	Single source justified as Vallen Canada was a supplier capable of quickly providing face masks required in response to the COVID-19 Emergency.	E
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Attachment 2

Contract Date	Agreement Number	Contract Description	Agreement Value (\$CAD)	Supplier	Local or Greater Edmonton Area Supplier	Award Type	Award Justification	Trade Agreement Exemption Reason*
3/27/2020	CW2261046	Glove and Mask purchase	\$1,677,375	Xennex Venture Catalysts Inc	Yes	Non-Competitive Single Source	Single source justified as Xennex Venture Catalysts was a supplier capable of quickly providing gloves and masks in response to the COVID-19 Emergency.	E
3/31/2020	CW2262742	2020-2022-SAP Invoice Management System	\$792,055	SAP Canada Inc.	No	Non-Competitive Single Source	Sole source justified as SAP Canada was the sole supplier of the software being used by the City.	F
4/17/2020	CW2262596	Emergency 3PLY Civilian and KN95 Masks	\$665,500	Echo Promotions Inc.	Yes	Non-Competitive Single Source	Single source justified as Echo Promotions was a supplier capable of quickly providing masks required in response to the COVID-19 Emergency.	E
4/24/2020	CW2262955	Masks	\$479,000	Nichent Energy Inc	No	Non-Competitive Single Source	Single source justified as Nichent Energy Inc. was a supplier capable of quickly providing masks in response to the COVID-19 Emergency.	E
1/1/2020	CW2251094	Hexagon CAD Maintenance Renewal	\$455,965	Intergraph Canada Ltd.	No	Non-Competitive Sole Source	Sole Source justified as Intergraph Canada Ltd. was the only authorized supplier for the maintenance and service of their CAD application.	F
5/1/2020	CW2263364	Emergency - KN95 Masks	\$410,000	Transformer Table Inc	No	Non-Competitive Single Source	Single source justified as Transformer Table Inc. was a supplier capable of quickly providing masks required in response to the COVID-19 Emergency.	E

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4/22/2020	LCWP932537A	SaaS Subscription Agreement	\$343,277	Salesforce.com Canada Corporation	No	Non-Competitive Single Source	Single source justified as Salesforce was the manufacturer and provider of the Sales Cloud software, its updates, and technical support.	F
6/4/2020	CW2265403	3 Ply Disposable Masks - For Non-Medical Use Only	\$340,000	Echo Promotions Inc.	Yes	Non-Competitive Single Source	Single source justified as Echo Promotions was a supplier capable of quickly providing masks in response to the COVID-19 Emergency.	E
3/26/2020	CW2260975	Ricoh Printers DPC	\$329,807	Ricoh Canada Inc	No	Non-Competitive Single Source	Single Source justified as the leased printing equipment in the Digital Print Centre (DPC) was purchased, and the equipment was sent to Asset Recovery for resale to the public pending the transition of printing to a third party supplier.	C
6/9/2020	CW2265721	3 Ply Surgical Masks	\$295,000	Nichent Energy Inc	No	Non-Competitive Single Source	Single source justified as Nichent Energy was a supplier capable of quickly providing masks in response to the COVID-19 Emergency.	E
3/19/2020	CW2260660	Avolve ProjectDox Upgrade	\$262,051	Avolve Software Corporation	No	Non-Competitive Sole Source	Sole source justified as Avolve Software Corporation was the only supplier able to provide Document Workflow Management software by the Development Services/Business Strategy and Operations Branch.	F

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2/5/2020	CW2253759	Gearbox Overhaul Kit for LRT	\$248,550	Soiltec Gmbh	No	Non-Competitive Single Source	Single source justified as Soiltec Gmbh was proven to be a single supplier of the Gearbox Overhaul kit for LRT.	F
3/23/2020	CW2262237	Handwash Station and Portable Toilets	\$227,240	Handi-Can (2003) Ltd.	Yes	Non-Competitive Single Source	Single source justified as Handi-Can was a supplier capable of quickly providing hand wash systems and portable toilets in response to the COVID-19 Emergency.	E
6/1/2020	CW2265178	Pump and Spray Hand Sanitizer	\$219,500	Window Mart Inc	Yes	Non-Competitive Single Source	Single source justified as Window Mart was a supplier capable of quickly providing hand sanitizer in response to the COVID-19 Emergency.	E
6/10/2020	CW2265778	4oz Hand Sanitizer	\$209,500	Window Mart Inc	Yes	Non-Competitive Single Source	Single source justified as Window Mart was a supplier capable of quickly providing hand sanitizer in response to the COVID-19 Emergency.	E
6/18/2020	CW2266376	3 Ply-Disposable Masks	\$167,500	5 Star Promotional Advertising	Yes	Non-Competitive Single Source	Single source justified as 5 Star Promotional Advertising was a supplier capable of quickly providing masks in response to the COVID-19 Emergency.	E
6/27/2020	CW2266796	[Confidential IT Security Supplier] Subscription Renewal	\$143,484	Confidential	No	Non-Competitive Single Source	Single source justified as the supplier capable of providing additional services for the OCT Corporate Information Security Office. This involved information of a sensitive nature.	G

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2/24/2020	CW2259182	OptimizerIT Premium Softwatch Renewal	\$105,044	Softwatch Technologies 2009 Ltd.	No	Non-Competitive Sole Source	Sole source justified as Softwatch Technologies was the only supplier able to provide the OptimizerIT software renewal.	F
4/7/2020	CW2261824	Emergency - Sanitation Trailer Rental	\$100,075	Rightway Sanitation Services	No	Non-Competitive Single Source	Single source justified as Rightway Sanitation Services was a supplier capable of quickly providing sanitizer trailer rentals required in response to the COVID-19 Emergency.	E
4/17/2020	CW2241569	Keheewin Power Relocation	\$96,743	Can-West Electrical Contractors Ltd.	Yes	Non-Competitive Single Source	Single source justified as Can-West was a supplier capable of meeting the tight timelines to complete the construction project before school season started.	E
6/11/2020	CW2265818	Coupler Overhaul Kit SD160	\$86,131	Voith Turbo Inc	No	Non-Competitive Single Source	Single source justified as Voith Turbo was a supplier capable of providing the repair kit required for couplers they originally provided.	F
5/19/2020	CW2264247	Fill and Label Bottles with Saniplus Hand Sanitizers	\$80,770	EC Labs Inc	Yes	Non-Competitive Single Source	Single source justified as EC Labs was a supplier capable of quickly providing hand sanitizer related services required in response to the COVID-19 Emergency.	E
Total Financial and Corporate Services Contracts (23)			\$9,469,567					



Contract Date	Agreement Number	Contract Description	Agreement Value (\$CAD)	Supplier	Local or Greater Edmonton Area Supplier	Award Type	Award Justification	Trade Agreement Exemption Reason*
<b>Integrated Infrastructure Services</b>								
1/15/2020	CW2260129	Low Level Bridge Emergency Repairs Design Services	\$100,860	Aecom Canada Ltd.	Yes	Non-Competitive Single Source	Single source justified as Aecom Canada was a supplier capable of completing the emergency repair on the Low Level Bridge.	E
6/29/2020	CW2267027	Supply of Survey Equipment	\$90,831	Cansel Survey Equipment Ltd	Yes	Non-Competitive Sole Source	Sole Source justified as Cansel Survey Equipment was a sole supplier for the survey equipment used by the City.	A
4/28/2020	CW2264879	Alberta Avenue 2020 Street Light Energization and Termination	\$78,432	EPCOR	Yes	Non-Competitive Sole Source	Sole source justified as EPCOR is a public/government body being a subsidiary of the City.	B
Total Integrated Infrastructure Services Contracts (3)			\$270,123					
<b>Office of the City Manager</b>								
4/1/2020	CW2261475	Independent Adjusting Services - Claims	\$150,000	Crawford & Company (Canada) Inc.	No	Non-Competitive Single Source	Single source justified as the Business Area indicated that Crawford & Company provided Independent Adjusting Claims Services with a limited number of suppliers in Edmonton.	F

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4/1/2020	CW2261493	Independent Adjusting Services - Claims	\$150,000	Sedgwick Canada Inc	No	Non-Competitive Single Source	Single source justified as the Business Area indicated that Sedgwick provided Independent Adjusting Claims Services with a limited number of suppliers in Edmonton.	F
4/1/2020	CW2261496	Independent Adjusting Services - Claims	\$150,000	T & L Adjusters Ltd	Yes	Non-Competitive Single Source	Single source justified as the Business Area indicated that T&L Adjusters provided Independent Adjusting Claims Services with a limited number of suppliers in Edmonton.	F
2/1/2020	CW2262319	eSCRIBE Software Agreement	\$366,140	eScribe Software Ltd.	No	Non-Competitive Single Source	Single source justified as eScribe Software was a supplier capable of quickly developing a meeting management system after the original supplier failed to do so.	E
Total Office of the City Manager Contracts (4)			\$816,146					
<b>Urban Form and Corporate Strategic Development</b>								
1/1/2020	CW2260437	Video Analysis and Transportation Data Reports Subscription	\$692,000	Miovision Technologies Inc	No	Non-Competitive Single Source	Single Source justified as Miovision was the sole manufacturer of the video data collection units used by the City.	F
Total Urban Form and Corporate Strategic Development Contracts (1)			\$692,000					
Single/Sole Source Totals (49)			\$32,906,904					

**Privileged Expert and Legal Retainers Exceeding \$75,000 (Trade agreement exception G)**

Number	Value (\$CAD)
4	\$3,096,925*

**\*Some of these have since been approved by Council/Committee**

* Trade Agreement Exemption Reason
A - A change of supplier a) cannot be made for economic or technical reasons and b) would cause significant inconvenience or substantial duplication of costs.
B - From a public body or a non-profit organization.
C - Of goods intended for resale to the public.
D - Of health services and social services.
E - Where an unforeseeable situation of urgency exists and the goods, services or construction could not be obtained in time by means of open procurement procedures.
F - Where it can be demonstrated that only one supplier is able to meet the requirements of a procurement.
G - Where the acquisition is of a confidential or privileged nature and disclosure through an open bidding process could reasonably be expected to compromise government confidentiality, cause economic disruption or be contrary to the public interest.
H - Not Exempt
I - Other - Please specify in Notes