## **BUDGET**

January 1 - December 31, 2020

		Operations	1	Restricted- ESMF Ops <sup>1</sup>	Subtotal	Restricted- ESMF Principal	Strategic Investments <sup>2</sup>	TOTAL
REVENUES								
Grants	5	50,000	\$	-	\$ 50,000	\$ 360	\$ E	\$ 50,000
Provincial grants		64,000		121	64,000	452		64,00
Civic grant		1,155,446		:40	1,155,446	22	1/20	1,155,44
Inbound sponsorships		85,000			85,000		(94)	85,00
ESMF application fees		5		16,250	16,250			16,25
Advertising		10,000			10,000	~	<b>65</b>	10,000
Interest revenue				50,000	50,000	5,000	1921	50,000
ESMF - returns		1.54		10,000	10,000	10,000	7(#)	20,000
IQ revenues (including sponsorship)		150,000		4	150,000	•	\ <u>\$</u>	150,000
Revenue received in previous year (deferred)								
- CARES grant		14,750		≨.	14,750	4		14,750
- Civic grants		140				•	125,375	125,37
Total Revenues	\$	1,529,196	\$	76,250	\$ 1,605,446	\$ 10,000	\$ 125,375	\$ 1,740,82
EXPENSES  Programs								
ESMF Program	\$	4,750	\$	114,100	\$ 118,850	\$ ====	\$ 24,500	\$ 143,350
Industry Supports Programs		228,250		ā	228,250	980	3,500	231,75
Locations Programs		202,296			202,296	:=:	(2)	202,29
Screen Friendly Programs		23,500		U	23,500	3.		23,500
Skills Development (including IQ)		208,850		9	208,850	5	35,000	243,850
Inbound Grant Program		24,375			24,375	54	140	24,37
		692,021		114,100	806,121	- 3	63,000	869,12
Operations								
Governance		19,050		2	19,050	5-	127	19,050
Communications, Marketing & External Relations		45,450		8	45,450		38,875	84,32
Administration		772,675			772,675	æ	23,500	796,17
		837,175		=	837,175	:-	62,375	899,550
TOTAL EXPENSES	\$	1,529,196	\$	114,100	\$ 1,643,296	\$ 78	\$ 125,375	\$ 1,768,671
NET CONTRIBUTION (DEFICIT)	\$		\$	(37,850)	\$ (37,850)	\$ 10,000	\$ (#)	\$ (27,850

<sup>&</sup>lt;sup>1</sup> The ESMF Ops deficit will be funded from surplus in the internally restricted fund. <sup>2</sup> Please refer to the summary of strategic investments on page 20.